# The Value of NARI



# Value of NARI



# **Professional Development:**

- Leadership Opportunities
- Mentorship from industry experts
- Professional Speakers
- NARI online community and discussion forum



#### **Education/Certification:**

- NARI University
- Webinars
- Contractors Roundtable
- Multitude of industry certifications
- Panel Discussions



# **Elevate the Industry:**

- · Remodeling Done Right!
- Raising industry wide remodeling standards
- · Point of differentiation



## **Brand Marketing:**

- Contractor of the Year (CotY) Awards
- Website, magazine ads, enhanced directory
- Events sponsorship and visibility



#### Sales:

- · NARI members report 34% higher revenue
- Homeowner awareness
- Search Engine Optimization SEO
- Stand out with online NARI directory listing



#### **Referrals:**

- Members are proud to refer to other members
- B2B Networking
- Local leads from homeowners



#### **Industry Partner Benefits:**

- Home Depot cash back
- Liability insurance
- · Financing options to close more deals
- Member partner discounts



#### **Government Affairs:**

- Lobbying
- · Unified industry voice
- Updates on government regulations/ codes



### **Community Outreach:**

- FVTC Residential Construction and Interior Design and Professional Woodworking
- Habitat for Humanity/ReStore
- Hearthstone Historic House Museum
- Rebuilding Together. Fox Valley.
- Scholarships
- Wisconsin Veterans Village



# **Building Relationships:**

- NARI After 5
- Roundtable Discussions
- Serving together/Volunteer opportunities
- Fun outings and activities



#### **Find Your Trades:**

- Finding quality trade partners
- Building relationships